## COST OF GOODS SOLD

Cost of goods sold (CGS) includes the costs attributable to the production of the goods sold by company. This amount includes the materials cost used in creating the goods along with the direct labor costs used to produce the good and also includes Factory Overhead ( FOH ) which are all indirect costs. CGS appears on the income statement and can be deducted from net revenue to calculate a company's gross profit.

## Six elements for CGS

Cost


Inventory


### 2.1 Format of Cost of Goods Sold

## Name of Company

## Cost of Goods Sold Statement

For the year Ended

| Opening Inventory |  | ***** |
| :---: | :---: | :---: |
| Purchases | ***** |  |
| Purchase Return/Discount/Allowances | (*****) |  |
| Net Purchase |  | ***** |
| Direct Expenses |  | **** |
| Material Available for use |  | **** |
| Closing Inventory |  | (*****) |
| Direct Material used |  | ***** |
| Direct Labor |  | ****** |
| Prime Cost |  | ***** |
| Factory Overhead Cost |  | ***** |
| Total Factory Cost |  | ***** |
| Opening Work in Process |  | **** |
| Cost of Goods to be Manufactured |  | **** |
| Closing Work in Process |  | (****) |
| Cost of Goods Manufactured |  | **** |
| Opening Finished Goods |  | **** |
| Cost of Goods to be Sold |  | **** |
| Closing Finished Goods |  | (****) |
| Cost of Goods Sold |  | ****** |

### 2.2 Some Important Equation

1. Direct Material Used $=$ Opening Inventory + Net Purchases (Purchases - all contra purchases) + Direct Expenses - Ending Inventory
2. Prime Cost $=$ Direct Material Cost + Direct Expenses Cost + Direct Labor Cost
3. Total Factory Cost $=$ Direct Material Cost + Direct Expenses + Direct Labor Cost + Factory Overhead Cost $($ All indirect expense of factory are called FOH )
4. Conversion Cost $=$ Direct Labor Cost + FOH Cost
5. Cost of Goods Manufactured $=$ Total Factory Cost + Opening Work in Process - Ending Work in Process
6. Cost of Goods Sold $=$ Cost of Goods Manufactured + Opening Finished Goods - Ending Finished Goods
7. Gross Profit/Loss $=$ Net Sales $($ Sales - all contra sales $)-$ Cost of Goods Sold
8. Operating Profit/Loss= Gross Profit - Commercial Expenses
9. Net Profit/Loss $=$ Operating Profit - Financial Charges - Taxes - Other Expenses + other income
10. Per Unit Cost $=$ Cost of Goods Manufactured $/$ No. of Units Produced

Example \# 2.1: The following are the figures relating to the YYY Commodity Production for the month of March, 2010.

| Description | Amount | Description | Amount |
| :--- | :---: | :--- | :---: |
| Stock on 1.03.2010_ Raw Material | Rs. 75,000 | Stock on 31.03.2010_Raw Material | Rs. 50,000 |
| Factory overheads | 8,000 | Sales | 270,000 |
| Purchases of Raw Material | 100,000 | Carriage on Purchases | 5,000 |
| Stock on 1.03.2010_Finished Goods | 48,000 | Stock on 31.03.2010_Finished Goods | 25,000 |
| Direct Labor | 12,000 | Office \& Admin Overhead | 3,000 |
| Return inward | 10,000 | Marketing Expenses | 15,000 |
| Work in process on 1.03.2010 | 5,000 | Work in process on 31.03.2010 | 3,000 |

Requirement: Prepare statement showing Prime Cost; Conversion Cost; Total Cost; Cost of Goods Manufactured; Cost of Goods Sold. Calculate Gross Profit; Net Profit and per unit cost by assuming that 38,000 units were produced during March.

## YYY Commodity Production

Cost of Goods Sold Statement
For the month ended March, 2010

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Gross Profit $=$ Net Sales - CGS $=$
Net Profit $=$ Gross Profit - indirect expenses of office $=$
Per Unit Cost $=$ Cost of Goods Manufactured $/$ No. of Units Produced $=$

## Conversion Cost $=$ Direct Labor $+\mathrm{FOH}=$

Example \# 2.2: Following Data related to XYZ Manufacturing at the end of April, 2010.
INVENTORIES

|  | Ending | Beginning |
| :---: | :---: | :---: |
| Finished Goods | 95,000 | ? |
| Work in Process | ? | 70,000 |
| Direct Material . | 95,000 | 90,000 |

Cost incurred during the period
Cost of Goods Manufactured ............... 574,000
Total Manufacturing Cost .................... 584,000
Factory Overhead .............................. 167,000
Cost of goods sold ............................ 589,000
Direct Material Used ........................... 193,000

During the year 15,000 units were completed.

## Requirements:

(a) Prime Cost
(b) Cost of Goods Sold
(c) Per Unit Cost
(d) Conversion Cost

XYZ Manufacturing<br>Cost of Goods Sold Statement<br>For the Ended April, 2010

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Per unit Cost of goods manufactured $=$

## Conversion Cost $=$

# Further Study and Practice of Cost of Goods Sold 

Video Lecture (Cost of Goods Sold)<br>https://youtu.be/yV-rKH3fDxE

Workbook Solution (Cost of Goods Sold)
https://www.accountancyknowledge.com/cost-of-goods-sold/

## Practice MCQs (Cost of Goods Sold)

https://www.accountancyknowledge.com/cost-of-goods-sold-mcqs/

Practice Problems with Solutions (Cost of Goods Sold)
https://www.accountancyknowledge.com/cost-of-goods-sold-problems-and-solutions/


