## COSTING CONCEPTS

### 1.1 Cost and Expense

- Costs can be defined as money paid or spent to acquire an asset. It is mainly a one-time payment that is capitalized and reflected on a balance sheet. Cost is sacrifice of economic resources for example purchase of machinery etc.
- Expense is expired cost that charged against revenue in particular accounting period say depreciation, rent etc.
- The expense is an amount of money that must be spent especially regularly to pay for something. An expense is an ongoing payment, like rent, depreciation, salaries, and marketing.
- The difference between cost and expense is that cost identifies an expenditure, while expense refers to the consumption of the item acquired.


### 1.2 Elements of Manufacturing Cost

- Cost of production/manufacturing consists of various expenses incurred on production/manufacturing of goods or services sold.
- These are the elements of cost which can be divided into three groups i.e. Material, Labor and Expenses.



### 1.2.1 Direct material

- Direct Material is that material which can be easily identified and related with specific product, job, and process
- Timber is a raw material for making furniture, cloth for making garments, sugarcane for making sugar, and Gold/silver for making jewellery, etc. are some examples of direct material


### 1.2.2 Direct labor

* Labor which takes active and direct part in the production of a product or providing services
* Direct labor is that labor which can be easily identified and related with specific product, job and process
* Direct labor cost is easily traceable to specific products
* Direct labor varies directly with the volume of output
* Cost of wages paid to carpenter for making furniture, cost of a tailor in producing readymade garments, cost of washer in dry cleaning unit are some examples of direct labor


### 1.2.3 Expenses

(r) All cost incurred in the production of finished goods other than material cost and labor cost are termed as expenses

Expenses are classified into two categories i.e. Direct expenses, and Indirect expenses (Factory Overheads)

### 1.2.3.1 Direct expenses

* These are expenses which are directly, easily, and wholly allocated to specific cost center or cost units and charged to direct material section
* All direct cost other than direct material and direct labor are termed as direct expenses

Some examples of the direct expenses are cost of wages, inward carriage and freight, cost of patents, royalties etc.

### 1.2.3.2 Indirect expenses

- These expenses cannot be directly, easily, and wholly allocated to specific cost center or cost units
- All indirect costs are indirect material, indirect labor and indirect expenses
- Thus, indirect expenses are treated as part of Factory Overheads


### 1.2.3.2.1 Indirect materials:

- Grease, oil, lubricants etc.
- Small tools, brushes for sweeping, sundry supplies etc.
- Gum, nails, consumable stores
- Factory printing and stationery


### 1.2.3.2 2 Indirect Labor:

$\checkmark$ Salary of factory manager, foremen, supervisors, clerks etc.
$\checkmark$ Salary of storekeeper, security staff, time keepers
$\checkmark \quad$ Salary and fee of factory directors and technical directors
$\checkmark$ Contribution to pension fund, leave pay etc. of factory employee

### 1.2.3.2.3 Indirect expenses:

- Rent of factory buildings and land
- Insurance of factory building, plant, and machinery
- Municipal taxes of factory building
- Depreciation of factory building, plant and machinery, and their repairs and maintenance charges
- Power and fuel used in factory
- Factory telephone expenses

Example \# 1.1: The following information has been taken from company records. You are required to calculate Direct Material, Direct Labor and Factory Overhead?

| Items | Amount |
| :--- | :---: |
| Inventory at the start of year | 8,000 |
| Purchases of direct material | 5,000 |
| Payment for repair of machinery | 3,000 |
| Carriage inward | 1,500 |
| Purchase of supplies | 6,000 |
| Transportation inward | 4,000 |
| Payment to security staff | 2,200 |
| Stock at the end of year | 2,900 |
| Depreciation of factory machine | 1,600 |
| Salaries of Supervisor | 1,400 |
| Return to supplier | 600 |
| Payment to factory worker | 10,000 |
| Factory power | 2.300 |
| Wages of operators | 7,000 |
| Wages of oilmen | 600 |
| Wages of machine cleaners | 900 |
| Gum, nails and consumable stores | 1,300 |
| Insurance of factory | 700 |

## Solution

| Direct Material | Amount | Amount |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
| Total |  |  |


| Direct Labor | Amount |
| :---: | :---: |
|  |  |
|  |  |
| Total |  |


| Factory Overhead | Amount |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |
| Total |  |

### 1.3 Cost of Sales

$\checkmark \quad$ The term cost of sales use for merchandising or trading business
$\checkmark$ The cost of sales involves the identification of the expenses that are related to the trading process
$\checkmark$ Opening stock plus net purchases (with any direct expense) minus closing stock

Example \# 1.2: Test your understanding?
a. Ascertain Cost of Sales from the following figures:
Opening Inventory / Stock
Rs. 3,700
Purchases
20,800
Closing Inventory / Stock
b. Ascertain Cost of Sales from the following figures:

| Opening Stock | Rs. 8,500 |
| :--- | ---: |
| Purchases | 30,700 |
| Direct Expenses | 4,800 |
| Marketing Expenses | 5,200 |
| Closing Inventory | 9,000 |

c. Ascertain Purchases from the following figures:

Cost of Sales
Opening Stock
Closing Stock

Rs. 80,700
5,800
6,000

### 1.4 Gross Profit, Operating Profit and Net Profit

- A company's net revenue minus its cost of goods sold or cost of sales
- Operating profit is gross profit minus commercial expenses of the company
- Net profit is operating profit minus (financial charges, taxes and other expenses) plus other income


### 1.4.1 Commercial Expenses

> Marketing expenses and administrative expenses are combine called commercial expenses. Following are some examples for commercial expenses

## Marketing Expenses

Sales salaries
Commission to sales staff
Advertisement
Entertainment
Travel expenses
Freight out and cartage out
Miscellaneous marketing expense
$+\quad$ Administrative Expenses
Administrative and office salaries
Employer payroll taxes
Rent
Property tax
Office Depreciation
Auditing expenses
Legal Expenses
Uncollectable accounts
Miscellaneous administrative expenses

Example \# 1.3: Test your understanding?
a) Calculate Gross Profit from the following figures:

| Cost of Goods Sold | Rs. 70,800 |
| :--- | ---: |
| Sales | 130,200 |

$\square$
b) Ascertain Gross Profit from the following figures:

| Opening Inventory | Rs. 5,570 |
| :--- | ---: |
| Purchases | 13,816 |
| Sales | 15,284 |
| Purchase Return | 390 |
| Return Inward | 524 |
| Closing Stock | 8,880 |

c) From the following information extract Gross Profit and Net Profit:

| Beginning Inventory | Rs. 2,400 | Carriage in | Rs. 524 |
| :--- | ---: | :--- | :---: |
| Purchases | 15,205 | Wages | 2,800 |
| Sales | 20,860 | Wages Outstanding | 96 |
| Return Outward | 185 | Taxes | 1,000 |
| Return Inward | 860 | Interest Expenses | 200 |
| Closing Inventory | 3,840 |  |  |
|  |  |  |  |

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